

General Services Administration Federal Supply Service

Authorized
Federal Supply
Schedule Price List

Financial and Business Solutions (FABS) Contract

Rev. DEC 2007

Federal Supply Group: 520
Federal Supply Class: 520
Contract Number: GS-23F-9829H
Option Period: January 1, 2008 – December 31, 2012
SYS Business Size: Small

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system.

GSA Advantage![™] on the WWW — www.gsa.gov



www.systemtechnologies.com

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SYS Technologies Overview

For over thirty years, SYS has been providing quality managerial and technical support services to the Government and commercial activities. The direction and role of SYS continues to be that of rising to the challenges of constantly evolving financial management service requirements demanded in today's business environment. The accompanying information about our General Services Administration (GSA) Federal Supply Services (FSS) Schedule contract for Financial Management Services is the latest addition to our contracting capabilities.

Our financial management expertise has evolved in response to our customers' requirements and has become integral to the broad range of management and engineering consulting support we provide. SYS efforts to date have included maintenance and support of automated financial management systems, maintaining financial management databases, performing accounting and budgeting functions, developing strategic plans, performing business process re-engineering studies, assisting with the development, operation and support of specialized financial systems, resolving problem disbursements and assisting clients in complying with the Chief Financial Officer's Act and other financial legislation.

These services have entailed the financial analysis of program obligations and expenditures, generation and maintenance of program accounting, financial and related programmatic documentation as well as the maintenance and operation of financial databases to facilitate the use of program data by business/financial and technical managers.

SYS has been and continues to be under contract to provide financial management and information technology support for Government program managers of complex systems. In some instances, we have been tasked with the complete range of life cycle financial management including budget, allocation, control, assessments and reports of all U.S. and Foreign Military Sales appropriations. In other contracts, we have been assigned more specific tasks such as financial reconciliation or financial system design, programming, implementation and maintenance.

The complexity of our financial management support requirements require us to hire personnel with a combination of business, contract, finance and computer skills. SYS believes that there is no substitute for quality personnel. Therefore, we have maintained an active recruiting program to find, hire and retain the best personnel available. Each individual has the requisite education, training, skills and experience to fulfill contract requirements in a qualitative, cost-effective manner.

As your requirements for financial management services develop, consider the use of the GSA FSS. Our representatives are always ready to provide assistance and support, even if you just want to inquire about our experience and capabilities.

For more information about SYS, check out our Website at www.ssys.com.

Customer Information

- 1a. Special Item Numbers: (*Detailed description of SIN starts on page 6.*)
 SIN 520-11 Accounting
 SIN 520-12 Budgeting
 SIN 520-13 Complementary Financial Management Services .
- 1b. See price list on page 10
2. Maximum Order: \$ 500,000 (*Agencies are authorized to order in excess of this amount, but may seek a price reduction for orders placed over this amount.*)
3. Minimum Order: \$ 300
4. Geographic Coverage: National
5. Points of Production: Oxnard and San Diego, California and Arlington, Virginia
6. Discount from list prices or Statement of Net Price: Listed Prices are net prices.
7. Quantity Discounts: None
8. Prompt Payment Terms: Net 30 days
- 9a. Government Commercial Credit Card is Accepted: Yes
- 9b. Discount of payment by Government Commercial Credit Card: None
10. Foreign Items: None
- 11a. Time of Delivery: Determined by individual order
- 11b. Expedited Delivery: N/A
- 11c. Overnight and 2-Day Delivery: N/A
- 11d. Urgent Requirements: N/A
12. F.O.B. Points: Destination
13. Ordering Address: **SYS Technologies, Inc.**
 POC: Michael W. Fink
 mfink@systechnologies.com
 5050 Murphy Canyon Rd., Ste. 200
 San Diego CA 92123
 (858) 715-5500
14. Payment Address: **SYS Technologies, Inc.**
 POC: Michael W. Fink
 Chief Financial Officer
 mfink@systechnologies.com
 5050 Murphy Canyon Rd., Ste. 200,
 San Diego CA 92123
 (858) 715-5500
15. Warranty provision: SYS Technologies will exercise due professional care and competence in the performance of services provided.
16. Export Packing Charge: N/A
17. Terms and Conditions of Government Commercial Credit Card Acceptance: Net 30 days

Description of Special Item Number (SIN 132-51) For Information Technology (IT) Services

- 1. SIN 520-11: Accounting:** The Contractor shall provide accounting services. This may include but is not limited to:
 - Analyze, process, and summarize transactions
 - Assist in devising new or revised accounting policies and procedures
 - Classify accounting transactions
 - Perform special studies to improve accounting operations
 - Resolve accounting issues
 - Resolve and/or implement audit findings
 - Assess or enhance accounting internal controls
 - Improve operating efficiency and effectiveness

- 2. SIN 520-12: Budgeting:** The Contractor shall provide budgeting services. This may include but is not limited to:
 - Assess and improve the budget formulation process
 - Assess and improve the budget execution process
 - Conduct special reviews of budget formulation or execution issues
 - Review budgetary controls
 - Assist with implementation of corrective actions

- 4. SIN 520-13: Complementary Financial Management Services:** The Contractor shall provide complementary financial management services. This may include but is not limited to:
 - Assess and improve financial management systems
 - Conduct A-127 system compliance reviews
 - Assist with implementation of corrective actions
 - Document systems
 - Identify systems requirements
 - Plan and develop systems
 - Assist in meeting agency financial management system requirements

- Assess and improve financial reporting and analysis Develop new reporting formats and pro-forma financial reports
- Assist in improving and streamlining reporting and analysis processes
- Perform cost-benefit or other special financial analyses
- Assist with the requirements of the Government Performance & Results Act
- Assist with devising and implementing performance measures and related processes and systems
- Assist with strategic and operational financial planning
- Resolve audit recommendations
- Assist in managerial cost accounting
- Assist in financial policy formulation and development
- Perform economic and regulatory analyses
- Develop methods for analyzing costs, benefits and impacts of regulations and policies
- Collect data and prepare Information Collection Requests for approval by OME
- Conduct exposure and risk analyses
- Develop, modify or apply risk characterization models to analyze and evaluate polices, programs and regulations
- Perform actuarial services and/or actuarial data analysis services
- Collection, analysis, editing, calibration and data entry of Employee Benefit Plan information
- Conduct updates of a full actuarial valuation pension plan database, program major upgrades or significant new modeling capabilities
- Perform quantitative analysis of covered pension plans to identify plans that are potentially noncompliant or under funded
- Assist with quality assurance efforts

Ordering Instructions and Guidelines

Ordering Instructions and Guidelines

Getting Started: When you determine that outside assistance may be needed, your project manager should work closely with the agency procurement office to develop a statement of work (SOW). Your procurement office should then request proposals or expressions of interest from a minimum of three Federal Supply Schedule (FSS) contractors. A listing of these contractors is available on the GSA Web Site at www.gsa.gov. Further formal competition to determine a vendor's technical capabilities is not required because GSA has already determined that Schedule holders are qualified to perform the services.

Issuing a Delivery Order: Establishing a delivery order under the FSS is relatively simple and can usually be accomplished quickly (within a few days). Your activity through the agency procurement office issues a delivery order directly to the contractor for the required services based on the SOW. Selection of the contractor must be based on one of the following approaches, before the delivery order may be issued:

1. Contact and/or review the catalogs of at least three FSS firms, or
2. Request oral proposals from at least three FSS firms, or
3. Request written proposals from at least three FSS firms.

Federal Acquisition Regulations (FAR) Part 13 does not apply when agency requirements are satisfied through a FSS and ordering activities are not required to seek full and open competition, synopsise the requirement, or make a determination of fair and reasonable pricing. This process has already been accomplished for you. GSA does not prescribe a particular delivery order method; however, you must specify the type of services required, delivery time(s), and a task order pricing method (using either fixed price or labor hour pricing).

Establishing a Blanket Purchase Agreement: If you anticipate a repetitive need for services, you may wish to establish a Blanket Purchase Agreement (BPA). BPAs can be established for your activity, only, or they may be established agency-wide. The BPA is particularly useful when ordering activities wish to purchase a wide range of consulting services, but the exact items and delivery requirements are not known in advance and may vary considerably from order to order. BPAs may be established directly with FSS contractors. FAR Part 13, Subpart 13.202 (c) (3) specifically addresses establishing BPAs with FSS contractors.

Task Ordering Point of Contact:

SYS Technologies Inc.

Corporate Office

Michael W. Fink, CFO

5050 Murphy Canyon Rd., Ste. 200

San Diego CA 92123

mfink@systechnologies.com

(858) 715-5500

SYS GSA Schedule Price List

Financial and Business Solutions (FABS)

Special Item Number 520-11, 520-12, 520-13

Pricing (Hourly Rates)

Labor Category	CY08	CY09	CY10	CY11	CY12
Senior Accountant	108.82	111.94	115.16	118.46	121.86
Accountant	71.97	74.04	76.16	78.35	80.60
Junior Accountant	45.69	47.00	48.35	49.73	51.16
Senior Budget Analyst	101.38	104.29	107.29	110.38	113.55
Budget Analyst	71.41	73.46	75.57	77.74	79.98
Junior Budget Analyst	40.53	41.69	42.89	44.13	45.40
Senior Financial Analyst	93.05	95.73	98.48	101.30	104.21
Financial Analyst	59.25	60.95	62.70	64.50	66.35
Junior Financial Analyst	40.08	41.23	42.41	43.63	44.88
Senior Management Analyst	94.33	97.04	99.83	102.69	105.64
Management Analyst	62.24	64.03	65.87	67.76	69.70
Junior Management Analyst	39.23	40.36	41.52	42.72	43.95



SYS

(dba) SYS Technologies, Inc.

Corporate Office and C4ISR Division

5050 Murphy Canyon Road, Suite 200
San Diego, California 92123
(858) 715-5500

Enterprise Solutions Division

1721 Pacific Avenue, Suite 210
Oxnard, California 93033
(805) 486-4444

Systems Management and Engineering Division

Airport Plaza One
2711 Jefferson Davis Highway, Suite 200
Arlington, Virginia 22202
(703) 418-4627
and
1119 Executive Boulevard, Suite A
Chesapeake, VA 23320
(757) 312-0289

www.systemtechnologies.com